

# What's Growing

Hensall Co-op Member Newsletter



As we find ourselves in the midst of the busy harvest season, I want to take a moment to express my heartfelt thanks to the members and customers that choose Hensall Co-op for their partner on their farm. Your trust and loyalty are the cornerstones of our cooperative, and we are proud to be a part of your farming success. Our goal is to earn your business every day by providing

competitive pricing, a full range of professional services, and continuous innovation designed to create value for your farm.

**Hensall Co-op is farmer-owned**, and that shared ownership drives us to remain committed to your needs and the long-term success of your farm business. We understand the ever-changing challenges in the agricultural industry, and it is our mission to ensure that we adapt and grow alongside you. From expanding our product offerings to enhancing our services, we are constantly focused on delivering the tools you need to thrive in the ever changing agricultural industry.

I'd like to emphasize that we are all part of the same team — farmers, Hensall Co-op employees, members, and customers — working together across our business locations and farm types. Every Hensall Co-op employee share one unified goal: **creating value and supporting the growth and sustainability of your farm business**. Hensall Co-op's success is tied to yours, and that is why we strive to offer solutions that make a real difference in your day-to-day operations (Animal Nutrition, Farm Services, Commercial Grains, Value Added Contracts, Energy).

We know this harvest season brings long hours, unpredictable weather, and countless challenges, but your Hensall Co-op team remains committed to providing innovation, support and resources that will help you succeed. Clear and open communication is key to this partnership, and I encourage you to connect with your Hensall Co-op sales representative in Farm Services, Commercial Grains, Animal Nutrition and Energy or our location managers so that we can continue to meet and exceed your business needs and expectations.

Lastly, as we move through this busy time, I want to remind everyone to

prioritize safety on your farms. Please take the time to remain vigilant and cautious while operating your farm and harvesting machinery. The goal is to complete the harvest with everyone getting home safely at the end of each day.

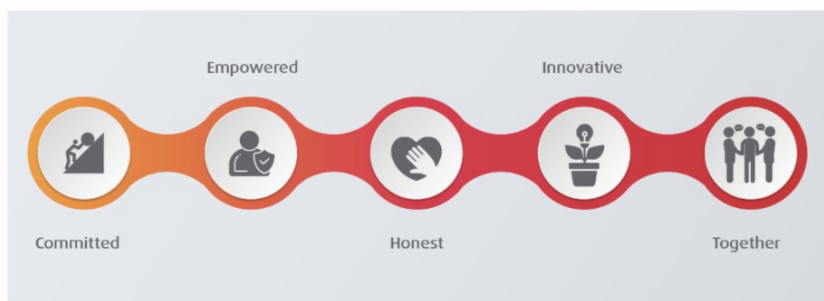
**Thank you for your continued support of Hensall Co-op!**

## **Proud to be Farmer Owned**



Brad Chandler, CEO

**Our Values mean everything to us:**



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## **Who We Are**

## Message from Member Services

We are delighted to announce that Mikayla Armstrong, Member & Customer Service Associate, has welcomed a baby boy into her family and is now on maternity leave. We extend our warmest wishes to Mikayla and her husband, Tyler, as they embark on this exciting new chapter.

In Mikayla's absence, Sylvie Atwell, Member Services & Credit Manager, will be the primary point of contact for all member and investment matters. We have made arrangements to ensure a seamless transition, and your support during this period of adjustment is greatly appreciated.

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### Interview with Sylvie Atwell:

#### **Where are you from/where do you live?**

I live in Zurich, ON.

#### **How long have you worked in investments?**

At Hensall Co-op, I've been immersed in investments for nearly 4 years, and throughout my career, I've accrued over 30 years of experience.

#### **How long have you been with Hensall Co-op?**

I've been working with Hensall Co-op for close to 5 years now, and in that time, I've had the opportunity to immerse myself in our cooperative values and the deep-rooted commitment to serving our members.

#### **What is the most rewarding part of your job?**

Helping people achieve their financial goals is the most rewarding part of my job because it allows me to make a real difference in their lives.

#### **How transparent is the investment process, and how do you communicate updates to members?**

The investment process is completely transparent. We meet with members in person, by phone, or virtually to discuss their financial goals and available investment options. Members choose the investment that best suits their needs and can access their account via our **Customer Information System (CIS)**. Updates are regularly sent to members by email.

#### **Is the investment process personalized to align with members' individual needs?**

Absolutely! Our investment process is personalized to align with members' individual needs. We offer a High Interest Savings Account for anytime access to funds, as well as options for short-term and long-term investments.

**Sylvie Atwell**

*Member Services and Credit Manager*

**Direct Line:** 519-262-3511 ext. 262



Email: [satwell@hdc.on.ca](mailto:satwell@hdc.on.ca)

## Invest with Hensall Co-op

### Why Invest in Hensall Co-op?

- **Attractive Rates and No Banking Fees:** Enjoy competitive returns on your investment without the burden of additional fees.
- **Support Canadian Agriculture:** Your investment contributes to the growth and sustainability of agriculture across Canada.
- **Strengthen Rural Communities:** By investing in Hensall Co-op, you help bolster the vitality and prosperity of our rural areas.

Hensall Co-op Investment Rates*	
Term	Interest Rate
High Interest Savings Account	4.20%
3 Month	4.25%
6 Month	4.30%
9 Month	4.35%
1 Year	4.50%
18 Month	4.60%
2 Year	4.75%
3 Year	5.10%
4 Year	5.20%
5 Year	5.40%
6 Year	5.50%
7 Year	5.60%
8 Year	5.70%
9 Year	5.85%
10 Year	6.00%

Short Term

Long Term

\*Current interest rates as of today's date. Subject to change without notice.

Be Part of Hensall Co-op -- Your investment will contribute to the development of essential agricultural services, grain and processing facilities and innovations that drive success at the farm level in our communities – you can see the growth and investments of Hensall Co-op. You can belong to an innovative growing business that is striving to continue to create value for our farmers at all levels.

For more information on opening a High Interest Savings Account, making and investment, or becoming a member, please contact:

### Sylvie Atwell

Member Services and Credit Manager

Direct Line: 519-262-3511 ext. 262

Email: [satwell@hdc.on.ca](mailto:satwell@hdc.on.ca)

[More Information](#)

## Field Marketer Interns

Hensall Co-op strives to give back to our local communities and create opportunities for the next generation. As fall approaches we have wrapped up another intern season in our Crops department. This program allows

college and university students the ability to gain hands-on experience in a number of different roles within the agriculture sector.

This year, we had seven interns working at the following locations: Tilbury, Drayton, Hensall, Mitchell, Exeter, Ailsa Craig, and Greenway. Thank you for your outstanding contributions to Hensall Co-op, we wish all of you the best with your future educational and career paths.

### **Abby Pepper**

Hensall Co-op Location:  
Tilbury, ON



#### **School and program:**

Olds College, Agricultural Management (Crop Protection)

**What's your favourite class you've taken so far?** Pest Management

**What's your dream job?** Agronomist

### **Anna Fear**

Hensall Co-op Location:  
Drayton, ON



#### **School and program:**

Olds College, Agricultural Business Program

**What's your favourite class you've taken so far?** Pork Production

**What's your dream job?** Working in the agriculture industry

### **Anelise Marques de Sousa**

Hensall Co-op Location:  
Hensall, ON



#### **School and program:**

State University of Ponta Grossa, Masters in Agriculture (2017)

**What's your favourite class you've taken so far?** Insect Ecology and Rearing Methods

**What's your dream job?** A role where I can combine my creative and technical skills

### **Avery Hallahan**

Hensall Co-op Location:

#### **School and program:**

University of Guelph,

Mitchell, ON

Agricultural Program



**What's your favourite class you've taken so far?** Machining

**What's your dream job?** Own a beef operation

## Sierra Gillies

Hensall Co-op Location:  
Exeter (EDW), ON

**School and program:**

University of Guelph,  
Agriculture Program (2023  
graduate)



**What's your favourite class you've taken so far?** Weed identification or vegetable production

**What's your dream job?** Owning a petting zoo

## Mackenzie McQuiggan

Hensall Co-op Location:  
Ailsa Craig, ON

**School and program:**

Fanshawe College, Agri-  
Business Management  
Program



**What's your favourite class you've taken so far?** Relationship Management & Selling Fundamentals.

**What's your dream job?** Agriculture sales

## Nicole McBride

Hensall Co-op Location:  
Greenway, ON

**School and program:**

University of Guelph,  
Agriculture Program



**What's your favourite class you've taken so far?** Weed Science

**What's your dream job?** Agricultural Lab Technician or Analyst

## Strong Communities Initiative



The Strong Communities Initiative supports projects that help to protect and build the strength of rural communities. Projects were open to registered charities and were reviewed by Hensall Co-op on specific criteria that measured the impact on the local community and the sustainability of the project.

### 2024 Winners:

**Palmerston and District Hospital Foundation**, located in Palmerston, ON, has been selected as one of the grant recipients. They will receive \$10,000 in funding to aid in purchasing an MRI machine. This initiative will bring much-needed high-quality healthcare services to the residents of Palmerston and the surrounding communities, ensuring they have access to healthcare of the highest standard.



**Clinton Public Hospital Foundation**, located in Clinton, ON, has been granted \$10,000 to purchase an ophthalmic chair. This piece of equipment will allow rural residents to receive care in their community following cataract surgery without having to travel long distances.

We received an overwhelming number of applications, highlighting the pressing need for funding in rural communities. With the strong need in the community, Hensall Co-op has also awarded each of the following organizations a grant for their project:

**Corbett Community Center**  
Enhancement Project (Parkhill, ON)

**Brookside Public School**  
Playground Enhancement Project (Lucknow, ON)

**Wingham & District Hospital Foundation**  
CT Scanner (Wingham, ON)

## Portage Junk Yard Dogs Inc.

Hiking, Tobogganing, and Biking Park (Portage la Prairie, MB)

### Hanover Parks

Community Splash Pad Development (Hanover, ON)



*Pictured: Corbett Community Center*



*Pictured: Hanover Parks Cheque Presentation*

## Bright Futures

**Congratulations to the winners of the 2024 Bright Futures Scholarships**



**HENSALL CO-OP  
BRIGHT FUTURES  
SCHOLARSHIP**

The purpose of the Hensall Co-op Bright Futures Scholarship is to provide scholarships to students attending a post-secondary institution and have shown a career interest in agriculture or a field or trade that will advance rural communities and economies.

The following individuals each received a \$2,500 scholarship to help in their educational pursuits. As part of the criteria for the Bright Futures program, the recipients are either children or grandchildren of individuals who were an employee or member of Hensall Co-op, or an employee or member themselves, as of March 1 of the year of application.



### **Abby Pepper**

*Merlin, ON*

**Attending:** Olds College, Agriculture Management

Abby will equip herself with the "knowledge and skills necessary to address the challenges faced by farmers and contribute to sustainable agriculture practices."

### **Lauren Hoonard**

*South Huron, ON*

**Attending:** University of Guelph, Food and



## Agricultural Business



Lauren is "excited to work in agriculture to help farmers grow high-yielding crops to help feed the ever-growing population."



### **Marisa Huberts**

*Moorefield, ON*

**Attending:** University of Guelph, Bachelor of Science in Agriculture

As a future Agronomist, Marisa intends to apply her knowledge "directly to support Canadian farmers and the agricultural community."



### **Matthew Peters**

*Lambton Shores, ON*

**Attending:** Fanshawe College, Cyber Security

Matthew will support his "rural community and Canadian agriculture by acquiring a diploma in cyber security and helping farmers and agri-businesses protect their data against cyber security threats."

### **David Webster**

*London, ON*

**Attending:** Ontario Veterinary College, Veterinary Medicine

David plans to "work closely with farmers and livestock producers to improve animal health, increase productivity, and promote sustainable farming practices."

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## Assiniboine College - Manitoba Tour

We had an incredible day hosting second-year Agribusiness students from Assiniboine College, located in Brandon, MB. The tour featured a visit to our Bloom, MB facility, and a walk through of two dry bean fields where students engaged in discussions about production guidelines and industry

best practices. It was a hands-on learning experience, providing valuable insights into real-world agricultural operations.

We're proud to support the next generation of AG leaders and look forward to seeing them thrive in the industry!



## Where In the World

### Where Our People Go: BlackCreek Research Inc.

Our Summer Field Marketer Interns had the opportunity to visit BlackCreek Research Inc. in Bright, ON. They are a privately-owned agricultural research company based in Oxford County, ON, and boasts over 50 years of experience in field trials, laboratory work, and regulatory services within the crop protection industry.

The tour included a walkthrough of their facilities and an overview of the trials BlackCreek Research Inc. is conducting on behalf of Hensall Co-op.



## Where Our People Go: Pulse & Special Crops Convention

Pulse & Special Crops Convention 2024 brought hundreds of industry leaders from around the world to Winnipeg from September 17-19, 2024 for networking, education, and one of a kind experiences.

Hensall Co-op's John Brown (Food Products Marketer) and Ben Hodgins (Food Products Marketer) proudly shared their expertise as panellists, providing valuable insights on the Canadian and international bean markets. We're thrilled to have our team contribute to such important conversations and exchanges of industry knowledge.



*Pictured: John Brown (far left) and Ben Hodgins (far right)*

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## Where Our Products Go: Propane Tank Installation

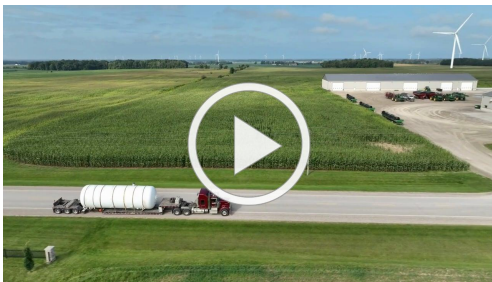
The Hensall Co-op Energy department's services are in high demand. We had the opportunity to perform one of our largest propane installations in recent years. The massive 23,000 gallon propane tank (87,055 liters) was custom built in Quebec then transported to the farm in Ontario.

It weighs a hefty 44,000 pounds and sits atop a custom cradle. The inside diameter is 10.75 feet and the tank is nearly an inch thick. This will be feeding a 91.5 million BTU vaporizer that will be running massive crop dryers and equipment.

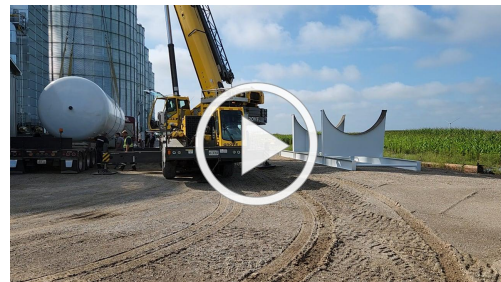
We love being able to make "big" things happen for our customers!



*Pictured: Tank on-route*



*Timelapse: Propane Tank Delivery*



*Timelapse: Tank Placement*

## Business Development

### AGM: Save the Date

**Our Annual General Meeting will be held  
Wednesday, November 20, 2024**



With the success of our previous virtual AGM's, and feedback from members wanting the option to attend in person, the 2024 AGM will be our first hybrid event!

Being hybrid allows all members the opportunity to attend and participate in this important event. Members can choose to attend the event in person, or attend virtually with any internet connected device (mobile phone, computer, iPad, etc).

[More Information](#)



Our SEED (**S**uccess, **E**nrichment and **E**conomic **D**evelopment) seminars are here to provide you with valuable information for growing your business and providing updates on factors affecting the agricultural industry.

Our last session hosted virtually on September 26<sup>th</sup>, 2024 was focused on updates from OMAFRA, road safety, as well as preventative care and health concerns. Guest speakers included:

Lisa Thompson, MPP, *Ontario's Minister of Rural Affairs*  
**MPP Office Update**

Constable Craig Soldan, *Huron County OPP*  
**Farm & Road Safety**

Heidi Klopp, *BA Sociology*  
**Health Concerns:  
Signs, Symptoms, and Preventative Care**

Tim Rivard, *Fuel Right Canada*  
**Ultra Clean Technology in the Fuel Industry**

**Past seminar topics include:** Market Updates, X9 Combine, Weather Patterns, Land Values, Economy & Grain Market Update, Life at Hensall Co-op, The Total Energy Package, Changing Values and Navigating Inflation & the Economy.

Our next SEED Seminar is scheduled for January 23<sup>rd</sup>, 2025. Invitations will be emailed in the new year.

**Watch Past SEED  
Seminars**

**Edible Bean School**



Hensall Co-op's Edible Bean School is a series of educational videos about growing edible beans in Ontario, Manitoba and the rest of Canada. Focusing on everything from "why grow edible beans" to "selling to global markets", this series will encourage new ideas and increase management strategies.



**Most Recent Video:**

**Speakers:**

- Bernard Tobin, RealAgriculture
- Turner Sanford, Huron Tractor

**Topic:** Varieties for Next Year

**Edible Bean School Videos**

**Energy Department Promotion**



## Fall Lubricant Sale

### September 1 - October 31, 2024

\* Prices subject to change \*

Product	Size	Price
Shell Rotella T4 15W-40	Bulk	\$4.17/L
Shell Rotella T4 15W-40	208L Drum	\$1039.89
WP HD Synthetic Blend 15W-40	Bulk	\$3.65/L
WP HD Synthetic Blend 15W-40	Drum	\$879.99
Spirax S4 TXM	Bulk	\$4.09/L
Spirax S4 TXM	208L Drum	\$1004.99
WP Tractor Transmission Hydraulic Fluid	Bulk	\$3.69/L
WP Tractor Transmission Hydraulic Fluid	208L Drum	\$869.99
WP Hydraulic AW 32, AW 46	18.9L Pail	\$64.99
Diesel Exhaust Fluid	9.46L Jugs	\$15.95
Chevron Delo Starplex EP 2 Grease	Tubes	\$47.09/10 Pack

Order and pickup available at the following Hensall locations:  
Hensall, Kurtzville, Drayton, Ripley and Ailsa Craig.  
**Ask about on site delivery for larger orders.**

**To order, call or text:**

**Brad Coates:** 519.891.1117  
**Kim Wideman:** 519.955.0113  
**Paul Dougherty:** 226.921.0328  
**Nathan Marshall:** 226.559.5173




**Government Farm Programs and Funding**



**Ontario Beefing Up Support for Cattle Farmers**

The Ontario government is strengthening the

province's beef sector by increasing financing available through the Feeder Cattle Loan Guarantee Program to \$500 million. **[Continue Reading](#)**

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### **Governments Strengthening the Sustainability and Productivity of Ontario Farms**

The governments of Canada and Ontario are investing an additional \$9 million in the Ontario Agricultural Sustainability Initiative through the Sustainable Canadian Agricultural Partnership to help farmers enhance the sustainability and competitiveness of their farms. **[Continue Reading](#)**

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### **Governments Investing in Innovation to Strengthen Ontario's Agri-Food Sector**

The governments of Canada and Ontario are investing an additional \$3.5 million in the Ontario Agri-Food Research Initiative (OAFRI) to support the development and adoption of new technologies for farmers, food processors and agri-businesses that will enhance their competitiveness and growth. **[Continue Reading](#)**

## **Contest**

**Pumpkin Carving Contest**



HENSALL CO-OP THEMED

# PUMPKIN CARVING

*contest*

ENTER BY: OCTOBER 31

**Ideas include: Hensall Co-op logo, fields & crops, animals & livestock, tractors & equipment.**

Open to Hensall Co-op employees, members, and customers  
5 lucky winners will receive a prize package worth \$50



To enter email a photo of you and your pumpkin to:  
[marketing@hdc.on.ca](mailto:marketing@hdc.on.ca)

Get into the Halloween spirit and carve your way into winning by  
creating a Hensall Co-op themed pumpkin!

**Enter  
Photo**

**Careers at Hensall Co-op**





Hensall Co-op offers employment opportunities across our locations. Do you know someone who would be a good fit? Please share the link below and encourage them to apply.

**All Job Openings**

## Field Marketer - Intern Program

As we prepare for the upcoming planting season, we are looking for recruits for our 2025 Field Marketer - Summer Intern program. This opportunity gives hands on experience and allows the selected individuals to grow their career while learning from a team of dedicated Field Marketers. If you know any college or university-aged students looking for summer work, please share this opportunity with them.

**We grow ... opportunities**

Hensall Co-op has various opportunities which allow you to grow your career. We are looking for individuals willing to take on new challenges, think creatively and embrace change.

In return, you will be provided with diversified opportunities to prosper and learn even more within the agri-rural community. For more information about any of the positions below, please contact Meghan Scott - Field Marketer: [mScott@hdc.on.ca](mailto:mScott@hdc.on.ca) or call 226-973-4170.

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**Check our Summer Intern Opportunities for 2025:**

<p><b>Field Marketer Intern:</b></p> <p>Provide seasonal support at one of Hensall Co-op's Crop Retail locations.</p> <p><b>Learn:</b></p> <ul style="list-style-type: none"> <li>• Operational duties during planting &amp; harvest season</li> <li>• Servicing sales of crop inputs and food grade contracts in accordance with Quality Assurance standards</li> <li>• Field scouting techniques</li> <li>• Agronomic and customer service skills</li> </ul>	<p><b>Seed Distribution &amp; Field Marketer Intern:</b></p> <p>Assist with the distribution of seed from Hensall Co-op's Exeter Distribution Warehouse.</p> <p><b>Learn:</b></p> <ul style="list-style-type: none"> <li>• Seed distribution &amp; logistics</li> <li>• Servicing sales of crop inputs and food grade contracts in accordance with Quality Assurance standards</li> <li>• Field scouting techniques</li> <li>• Agronomic and customer service skills</li> </ul>	<p><b>Custom Application &amp; Field Marketer Intern:</b></p> <p>Work with Hensall Co-op's Custom Application Team to support Crop Retail Sales.</p> <p><b>Learn:</b></p> <ul style="list-style-type: none"> <li>• Safe operation of fertilizer and crop protection equipment</li> <li>• Extensive record keeping of applications, field conditions, daily trip and safety inspections</li> <li>• Agronomic and customer service skills</li> <li>• Precision Agriculture technologies</li> </ul>
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Hensall Co-op is an employer of choice in the agri-rural business community. As a diversified, farmer-owned Ontario Agricultural Co-operative established in 1937, we are one of the largest independent agricultural co-operatives in Ontario with almost 6,000 members and 625 employees.

For more information about any of the positions listed, contact Meghan Scott ([mScott@hdc.on.ca](mailto:mScott@hdc.on.ca)) or by phone at 226.973.4170.

## Safety at Hensall Co-op

### Caught in the Act

Ensuring the safety and reliability of our vehicles on a daily basis is crucial for maintaining efficient operations and protecting workers. Regular pre-trip

inspections are a fundamental practice that helps identify potential issues before they escalate, ensuring safety and productivity. We perform these on all vehicles used at Hensall Co-op, including commercial vehicles, forklifts, skid steers, loaders, and tractors.

The primary reason for conducting pre-trip inspections is safety. By thoroughly checking the vehicle before using it for the day, drivers can identify and address potential issues that could lead to accidents. This includes checking the brakes, tires, lights, steering and lifting systems. Ensuring these components are in good working condition can prevent breakdowns and accidents, protecting drivers, other people on the road, and workers in the area.



Caught in the Act was Mark Hutchinson at our Greenway location, who was performing his pre-trip inspection on their one-tonne truck before heading out. Knowing that the vehicle has been thoroughly inspected and is in good working condition provides peace of mind to the driver. This confidence lets the driver focus on the task at hand.

Whether for personal or commercial use, taking the time to perform inspections on your vehicles can make a significant difference in the overall safety and reliability of the vehicle.



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## Fall Road Safety

As harvest is in full swing, there's an increased presence of tractors, trucks, and equipment moving on the roads, in the yards, and in the fields. Whether you're driving or working near equipment, please exercise caution and follow safety protocols to

ensure a safe harvest season for everyone. Staying aware of your surroundings and being patient can help prevent accidents and keep both drivers and workers safe during this busy time.

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## Tractor Training Course

Hensall Co-op has introduced a new Tractor Training Course for yard operators and some members of leadership from various locations.

This course will increase safety in our yards, help maintain top safety records and comply with any mandates from government bodies. It's essential that we provide training on all the equipment our employees operate, and we are always looking to improve our training programs.

Hensall Co-op is committed to safety and to ongoing learning.



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## Enhancing Security at our Hensall Location: A New Initiative for a Safer Community

In a proactive move to bolster safety and security, the Hensall location has launched a comprehensive new security initiative. This initiative aims to create a safer environment for all employees, visitors, and residents in the area.

Effective October 1, 2024, we have introduced the presence of our security patrol team. Hensall Co-op has enlisted the services of TNT Security Inc. to provide a watchful eye on our property. This proactive measure will help deter unauthorized access, protect company assets, assist us in compliance with food safety, and provide peace of mind for all staff. The security team will maintain a visible presence during off-peak times, ensuring a secure environment at all hours. Their presence fosters a sense of safety among visitors, employees and the local community by effectively discouraging potential law violators.



## What's New at Hensall Co-op



### The Screaming Chef

The Screaming Chef is a refrigerated, ready-to-eat, meal line that offers delicious options with cheeky names and fun packaging. The in-pack steam cooking locks in nutrients and flavours allowing for a healthy meal without artificial preservatives, flavours, or colours. This cooking method also removes the oxygen from the package and creates full pasteurization allowing The Screaming Chef meals to stay in the refrigerator for up to 90 days.

### NEW!

We're pleased to announce new packaging which brings a cleaner look and increased focus on the meal.

Three new recipes have recently been released and the 600g option of these recipes will be in Food Basic locations (Ontario) starting in October, 2024!



*Butter Chicken  
with Basmati Rice*



*Meat Lasagna*



*Spaghetti & Meatballs  
with Marinara Sauce*

On September 26<sup>th</sup>, 2024, MPP Lisa Thompson visited Hensall Co-op to present a \$60,000 grant to Hensall Foods Inc. (HFI) as part of the Grow Ontario Market Initiative. The grant will support HFI's efforts to explore expansion into U.S. markets.

Brad Chandler, CEO, and Amir Naveed, General Manager of HFI, discussed the advantages of the technology behind The Screaming Chef meals and its potential for various applications across the grocery and food service sectors.



The Screaming Chef is available in the deli section of:

- Walmart (Canada)
- Metro (Ontario)
- Food Basics (Ontario)
- Hansen's Your Independent Grocer (Exeter)
- Circle K (Ontario and Western Provinces)
- Several independent stores in London (Ontario)
- Several colleges and universities (Ontario)
- North West Company Food Stores (Northern Canada)



## Bloom Expansion

To better serve our customers, we are currently expanding our Bloom, MB

location. This upgrade will enable faster unloading times and increase our storage capacity. The new grain bins are 2400MT each, which will add 4800MT in storage. Additionally, it will enhance our ability to segregate beans, improving the overall quality for our end-users.



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## Drayton Expansion

The expansion at our Drayton location is well underway and our two new concrete silos are on track to be ready in time for the 2024 harvest. This expansion will enable Drayton to accommodate and separate an increased quantity of IP beans while meeting the demands of our commercial grains.

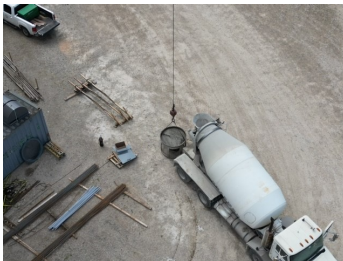




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## Brussels Expansion

Exciting news! We're building a brand new 1,750-tonne concrete silo at our Brussels, ON, location. The building will be complete just in time for the 2024 corn harvest. This expansion will allow us to elevate our storage capabilities and meet the demands of our customers.



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## Tilbury Expansion

We are happy to announce that the Seed & Crop Protection warehouse at the Tilbury location is now complete and operational.



This 6,000 square foot expansion was critical to accommodate the growth in the Essex, Chatham-Kent, and Lambton County areas. The diverse agricultural demands, spanning over 40 different crops such as vegetables, IP soybeans, and edible beans, necessitate a wide range of products. Our warehouse will stock seeds, fertilizers, crop protection products, and foliar fertilizers, ensuring that we can promptly meet our customers' needs.

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## Columbia Sportswear Company

Columbia Sportswear Company is giving Hensall Co-op employees the opportunity to visit their employee store.

**Valid Dates:** September 27<sup>th</sup> - October 20<sup>th</sup>, 2024.



**EXCLUSIVE INVITATION TO THE COLUMBIA EMPLOYEE STORE FOR:  
Hensall District Co-Operative Inc. (Employees & Members)**

ITEMS ARE MARKED WITH EMPLOYEE STORE PRICING

**VALID DATES**  
**09/27/2024 - 10/20/2024**  
VALID FOR YOU + 4 GUESTS

**WHAT TO BRING**  
THIS INVITATION  
PHOTO I.D.  
PROOF OF AFFILIATION  
*business card | membership card | company email signature | pay stub | original email | other form of affiliation*

**LOCATION & HOURS**  
1-1425 Max Brose Dr  
London, CA  
N6N 0A2  
**MON-FRI: 10A - 8P**  
**SAT: 9:30A - 6P**  
**SUN: 10A - 5P**  
CLOSED 10/14 for Thanksgiving

**YEAR-ROUND ACCESS**

MILITARY PERSONNEL & FIRST RESPONDERS: EVERY DAY  
SENIORS (65+): FIRST TUESDAY OF EACH MONTH

Questions? Please email: [londonemployeestore@columbia.com](mailto:londonemployeestore@columbia.com)

*Columbia encourages customers to bring a reusable shopping bag*



While Supplies Last. Valid for you and up to 4 guests for multiple visits during your invite period. Columbia reserves the right to modify or cancel this offer at any time. Please present this original invitation to the receptionist for entry and again at checkout. This invitation is non-transferable. You must be present during shopping. The products purchased are intended solely for the buyer's own personal use, including gifts to others. Resale of products is strictly prohibited. Columbia Sportswear limits the number of items purchased to no more than 10 of the same style. For team and company purchases, please speak to a member of our store management team. Offer may not be combined with any other offer or discount. Valid from dates listed above. ©2023 Columbia Brands USA, LLC.

**Full  
Details**

**Member Benefits  
Ontario**

**Member Benefits  
Manitoba**



## Next What's Growing

Look out for our next What's Growing member newsletter, which will be sent in December 2024. The newsletter will include:

- Upcoming contest details
- Hensall Co-op location feature
- Staff interview
- New projects happening at Hensall Co-op



### Photo Submission

Do you have a picture you would like featured in a future What's Growing? We are always looking for pictures from Blue Jays and Knights games, people 'Caught in the Act,' and other moments that should be shared.

[Submit Photos](#)



Hensall Co-op | 1 Davidson Dr | Hensall, ON N0M 1X0 CA

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