

# What's Growing

Hensall Co-op Member Newsletter



## Message from the CEO

### From Frost to Full Sun – Growing Together Through the Seasons

If it feels like we went straight from snow boots to sunburns, you're not alone.

In true Canadian fashion, spring barely made a cameo this year. One minute we were scraping frost off windshields, and the next we were knee-deep in planting, hoping the air conditioning worked. But despite Mother Nature's seasonal skip, we're pleased to report that most crops across our trade area are looking strong. Timely rains and warm temperatures have helped push things along, and as of early July, wheat harvest is upon us.

We know how much planning, risk, and effort go into every growing season, and we're proud to stand alongside you—our members and customers—as your partner in that journey. Whether it's crop inputs, fuel, feed, commercial grains, our value-added identity-preserved and dry bean programs, or the infrastructure investments that support them—your continued trust in Hensall Co-op is the reason we continue to grow and evolve. Simply put: your business drives our success, and we don't take that for granted.

As we approach the close of our fiscal year on July 31, I'm pleased to share that Hensall Co-op is on track to complete another strong financial year. This performance reflects more than market conditions—it reflects your loyalty and the hard work of a dedicated team working to deliver value to members. We are now finalizing our year-end financials and look forward to sharing more information soon on this year's patronage allocation—a proud and defining benefit of co-operative membership.

This spring and early summer also marked a significant milestone: the largest shipping period in our history for both dry beans and identity-preserved soybeans. That success wasn't accidental—it was built on years of trust, strong customer partnerships, and the reputation Canadian farmers have for excellence.

We also can't go without acknowledging the impact of U.S. trade tariffs. Interestingly, the effects to date have been more positive than negative for

Hensall Co-op. Many of our international customers are now seeking to grow their business with an all-Canadian supplier they can count on—one that offers security of supply, industry-leading quality, and freedom from unexpected tariffs. This trend is a clear reminder that reliability, relationships, and origin matter.

As we look ahead, you'll continue to see us investing in long-term infrastructure and technology. From expanded grain receiving capacity, new fertilizer systems, and automation, to IT upgrades that enhance processing, traceability, and communication, we're modernizing our operations with one clear goal: to serve you better—today and into the future.

But delivering the best possible service—especially during harvest—requires teamwork. We kindly ask you to stay in close contact with your Hensall Co-op service and sales representatives. Let them know your expected harvest schedule, what support you'll need, and how we can best align our services. The more we plan together, the smoother the season will go—for everyone.

It's also important to recognize that agriculture is changing. A new generation of producers is stepping up—bringing innovation, fresh thinking, and new approaches to the table. These shifts are not just inevitable—they are necessary. At Hensall Co-op, we're embracing change alongside you, ensuring our co-op continues to evolve and thrive across generations. Success in this environment will be built on adaptability, collaboration, and communication—and that's where we're focused.

We're also welcoming many international customers to our facilities this summer. These visits aren't just business meetings—they're an opportunity to showcase the story of Canadian agriculture, and the trust and care that begin with you, our members. If you see an unfamiliar face or international guests touring a site—smile and wave. You are the heart of that story.

In addition to global outreach, we're proud to continue our local commitments. You'll see Hensall Co-op supporting community events across Ontario and Manitoba—from field days and local fairs to hospital and hospice fundraisers. Agriculture isn't just about crops and yields—it's about people, place, and continuity. Supporting the communities where we live and work remains central to who we are.

And while we reflect on all we've accomplished together, we know the busiest weeks of the year are still ahead. Harvest is here, and so are long days, tight timelines, and new opportunities. Please work safe, stay hydrated, and look out for one another—because in farming, as in life, success is always a team effort.

The longer I serve as CEO, the more evident it becomes that business is fundamentally about people—our employees, our customers, our members. It's about how we communicate, how we adapt, and how we work together toward success. That human connection is the cornerstone of everything we do.

As we begin closing the books on another successful year, we are also

actively planning for the future. Our leadership team is finalizing the next phase of our strategic plan, which will focus on growth, efficiency, innovation, and strengthening our farmer-driven model. We remain committed to building a resilient and relevant co-operative for the next generation—and beyond.

And finally, we want to hear from you. If you have ideas, questions, or thoughts on how Hensall Co-op can better serve your operation—please reach out. Your feedback is invaluable and helps guide our decisions.

On behalf of the entire Hensall Co-op team, thank you for growing with us. Your partnership, resilience, and support continue to shape who we are—and where we're going.

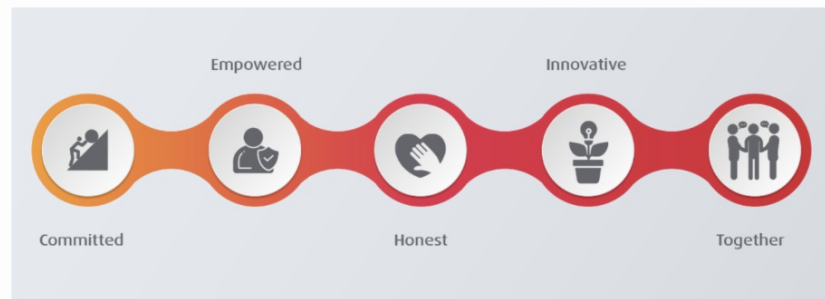
And if anyone figures out what happened to spring this year—please report it to your local coffee shop. We're still trying to track it down.

Warm regards,



Brad Chandler, CEO  
Proud to be Farmer Owned

#### Our Values mean everything to us:



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## **Who We Are**

### **Message from Member Services**

On behalf of the entire Hensall Co-op team, we extend our sincere thanks for your ongoing support and membership. As a co-operative built by our members, for our members, your involvement is the foundation of our success.

We truly value your trust and are grateful to have you in our community. As wheat harvest is underway, we remain dedicated to providing exceptional service and support to help you prosper. Here are a few important reminders:

**Board of Director (BOD) Nominations:** Do you know someone who you believe should represent the members of Hensall Co-op? If so, we encourage you to nominate them for a position on the board when the Board of Director Nominations open. Keep an eye on your inbox—information will be sent by the end of July.

**AGM (Annual General Meeting):** The 2025 AGM is scheduled to be held November 19<sup>th</sup>. Additional information, including the registration process, will be sent via email in the coming months. Please save the date for this

important event. Your participation ensures a strong co-op.

**Direct Deposit (EFT):** The Canada Post mail strike that ended in December 2024, and the very real threat of another strike, highlights the importance of electronic banking options. If you haven't yet set up EFT for your Hensall Co-op account(s), please use one of the following methods to provide the necessary information:

**Online Direct Deposit  
Form**

**Paper Direct Deposit  
Form**

Take advantage of Hensall Co-op's High Interest Savings Account (HISA) and term investments from 3 months to 10 years.

Promotional rates are now available on **3-year and 5-year terms** — making this a great time to consider moving short-term investments into longer-term options (subject to change without notice).

Your investment supports essential agricultural services, such as grain processing facilities, and fosters innovations that enhance farm-level success across our communities.

Experience the growth and progress shaping Hensall Co-op's future. Join a progressive, expanding business committed to delivering value to farmers at every stage.

Hensall Co-op Investment Rates*		
Term	Interest Rate	
Short Term	HISA High Interest Savings Account	2.90%
	3 Month	3.05%
	6 Month	3.15%
	9 Month	3.30%
	1 Year	3.65%
Long Term	18 Month	4.00%
	2 Year	4.15%
	3 Year	4.75%
	4 Year	4.70%
	5 Year	5.25%
	6 Year	5.00%
7 Year	5.10%	
8 Year	5.20%	
9 Year	5.30%	
10 Year	5.50%	

\*Current interest rates as of today's date.  
Subject to change without notice.

**Learn More**

For more information on opening a High Interest Savings Account, making an investment, or becoming a member, please contact:

**Sylvie Atwell**

*Member Services and Credit Manager*

[satwell@hdc.on.ca](mailto:satwell@hdc.on.ca)



## 2025 IWCA Honourees

Influential Women in Canadian Agriculture (IWCA) is proud to present its 2025 honouree selections.

The agricultural brands at Annex Business Media recognized seven women who were nominated by friends, family, colleagues and collaborators and evaluated by a team of internal and external stakeholders.

We are proud to announce that Hensall Co-op Field Marketer Meghan Scott, CCA, has been chosen for her contributions to agriculture as a leader, advocate, innovator, mentor and more.



## Summer Interns

At Hensall Co-op, we are committed to fostering young talent in the agricultural industry. Summer Interns play an essential role in bringing fresh perspectives and innovative ideas to our operations. Our goal is to create a foundation of knowledge that these interns can build from in years to come.

**Name:** Nicole McBride

**Location:** Hensall, ON



**School/Program/Year:** I attended the University of Guelph Ridgetown Campus for the Agriculture Diploma. I will be continuing for a third and fourth year at Olds College in the fall for the Bachelor of Applied Sciences in Agribusiness.

**Where you grew up:** I grew up on a farm outside of Exeter, ON.

**What's your favourite class you've taken so far?** My favourite class so far would be

Crop Diagnostics & Recommendations. In this class, we explored diagnostic techniques, learned about plant diseases, and discussed solutions to improve yield and more.

**If you could instantly become an expert in anything, what would it be?** I would choose to become an expert in Tech/AI Development. I would do this because technology and artificial intelligence are the future and can create endless opportunities.

**What are you hoping to experience?** I am hoping to learn and experience more about key agronomic principles to ensure I can make accurate recommendations to farmers. Whether it's selecting the right fertilizers or advising pest management strategies, I'm eager to build confidence in making/understanding those recommendations.

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**Name:** Erika St. Pierre

**Location:** Harrow, ON



**School/Program/Year:** I am attending the University of Guelph Ridgetown campus for the Agriculture Diploma.

**Where you grew up:** I grew up in Essex County, ON.

**What's your favourite class you've taken so far?** So far, my favourite class has been Animal Science.

**If you could instantly become an expert in anything, what would it be?** I would love to become an expert in weed

management.

**What are you hoping to experience?** I am hoping to learn more about Ag retail in general.

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**Name:** Marisa Huberts

**Location:** Drayton, ON

**School/Program/Year:** I just recently finished my first year at the University of Guelph, enrolled in a Bachelor of Science in Agriculture, Honours Program, planning to graduate in 2028.

**Where you grew up:** I grew up on a poultry and cash crop farm outside of Moorefield, ON.

**What's your favourite class you've taken**



**so far?** My favourite class that I have taken so far is AGR 1350, where we learned about the dairy and poultry industries, visiting various farms and organizations involved.

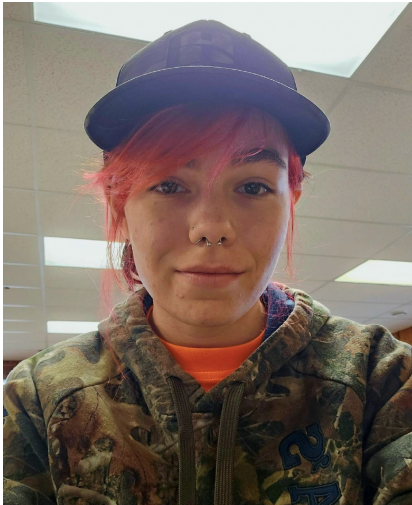
**If you could instantly become an expert in anything, what would it be?** If I could instantly become an expert on anything, I think it would be plant breeding and biotechnology. The why and how's of drought resistance or pest resistance as well as crop yields.

**What are you hoping to experience?** One thing that I am hoping to accomplish this summer is to expand my knowledge on the various crops and chemicals frequently used and scouting as well.

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**Name:** Morgan Allen

**Location:** Mitchell, ON



**School/Program/Year:** I am attending University of Guelph Ridgetown in September for Agriculture; I will be in my first year.

**Where you grew up:** I grew up just outside of Parkhill, ON.

**What's your favourite class you've taken so far?** At Lambton college last year I took a course that covered the historical approach to agriculture in pioneer and indigenous community. We went over how it evolved since before Canada was founded as a country. I thought that it was really cool.

**If you could instantly become an expert in anything, what would it be?** I would love to learn more about the fungus', infections and diseases Ontario crops are afflicted by, how they are caused and are treated.

**What are you hoping to experience?** If I could be an expert in anything it would be the skill of learning better. Mastering how to learn effectively means you can unlock any other area of knowledge more easily. Whether it's picking up new languages, building new things or understanding complex concepts. It would let me solve any problem that I could face.

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**Name:** Lyndsay McBride

**Location:** Rignold, MB

**School/Program/Year:** From my farming



background I decided to go to Assiniboine Community College to get my Agribusiness diploma. Since graduating college, I have worked at grain elevators and Ag retails.

**Where you grew up:** My parents moved to Canada from Scotland and bought a dairy farm just southwest of Brandon, Manitoba, which is where I grew up. After 7 years my parents decided to sell the dairy and buy Charolais cattle which we had for a couple more years until we went to just grain farming.

**Fun Fact About Me:** I have the rarest hair and eye combination of red hair and blue eyes.

**Future Career Goals:** I enjoy scouting and doing agronomy so I hope to increase my experience as much as I can. I also hope to work towards my CCA one day.

## Giving Back to the Community

### Strong Communities Initiative

**Closed for applications**

Thank you to everyone who shared and submitted proposals to our Strong Communities Initiative. We received many applications, demonstrating the need for funding in rural communities.



Stay tuned for an announcement of our winners!



**HENSALL CO-OP  
BRIGHT FUTURES  
SCHOLARSHIP**

### Bright Futures Scholarship

**Now open for applications!**

Hensall Co-op is pleased to announce that applications are now open for our 2025 Bright Futures Scholarship. The purpose of the Hensall Co-op Bright Futures Scholarship is to provide post-secondary scholarships to students who have shown a career interest in agriculture or a field or trade that will advance rural communities and economies.

Three scholarships of \$2,500 each will be awarded to students who are children or grandchildren of individuals who, as of March 1, 2025, were:

- A member of Hensall Co-op
- An employee of Hensall Co-op
- An individual with a controlling interest in an entity that was a

Application deadline: August 1st, 2025

## Application Details

### Canadian Tire Splash Pad

**2024 Strong Communities Grant Recipient**

Hensall Co-op is proud to help make the Canadian Tire Splash Pad in Hanover, ON, a reality with a grant from our 2024 Strong Communities Initiative.



Splash pads are a great source of physical activity, particularly during hot weather when traditional outdoor activities may be limited. Providing a fun and safe splash pad will help combat sedentary lifestyles and encourage both children and adults to engage in active play. The design incorporates features that cater to different physical needs, ensuring that everyone can participate and enjoy the benefits the splash pad will bring to our community.

With sponsors and communities members in attendance at the Grand Opening celebration, this incredible project officially opened on **July 1st**.

### Clinton Public Hospital Foundation

**2024 Strong Communities Grant Recipient**

As part of Hensall Co-op's dedication to supporting healthcare in rural areas, we are incredibly honoured to fund the TopCon Motorized Ophthalmic Chair now in use at the Clinton Public Hospital. The funds were made available through the Hensall Co-op Strong Communities Initiative.

#### **Message From Clinton Public Hospital:**

This new chair allows for the patient to be positioned at the appropriate height and angle for the Ophthalmologist to assess the eye post-operatively before discharge. We're grateful to have this piece of equipment at our hospital and to be able to start doing post-operative assessments right here in hospital.



Pictured: First patient to use the chair



Pictured: Wendy and Dr. Schulz

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## HMA Bus Tours

We recently hosted Central Huron Secondary School from Clinton, ON for a tour of our Hensall, ON facility. The tour included grade 10 and 11 students from the design and manufacturing classes.

This visit provided valuable exposure to students, allowing them to learn about local job opportunities and gain a deeper understanding of design and manufacturing processes.



Pictured: Tour in the seed warehouse



Pictured: Tour viewing the elevator system

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## Hospital Galas

Over the past few months, Hensall Co-op has supported several local rural hospitals by attending and donating to their galas. These include the St. Mary's Memorial Hospital Foundation, South Huron Hospital Foundation, and the Listowel Memorial Hospital

Foundation.

This contribution reflects our commitment to enhancing healthcare in rural communities, ensuring vital services are accessible when needed most.

**St. Mary's Memorial Hospital Foundation** is currently focusing their fundraising efforts to acquire a new X-Ray Machine. At the recent Gala, the community came together to raise an impressive \$40,000.



**South Huron Hospital Foundation's** 2025 Annual Gala was their most successful ever — raising just over \$600,000!

## Drayton 150th Celebration

Drayton celebrated its 150th anniversary on June 28, 2025, and as a proud sponsor, the team from our Drayton location joined the parade. Leading the way, Danny drove our float, marking a festive celebration of Drayton, ON's rich history and strong community spirit.

The parade was a true reflection of Drayton's growth, its strong sense of community, and the bright future ahead.



Pictured: Drayton team ready for the parade

## Where in the World

### Where Our People Go: IFT FIRST

Members of the Hensall Co-op Food Products division, as well as our representatives from Minn-Dak growers, recently exhibited at the IFT FIRST conference, which was held in Chicago, July 13-16th. This is the largest global food science and innovation expo.

### What is IFT FIRST?

IFT **FIRST** means **F**ood **I**mproved by **R**esearch, **S**cience, and **T**echnology. It is IFT's (Institute of Food Technologists) response to the transformative nature of the global food system. IFT FIRST strives to bring together researchers, scientists, engineers and entrepreneurs from across the global food value chain to discuss scientific solutions focused on transformative innovation.



Pictured: Jeremy Peterson (Minn-Dak), Jason McNaughton (Food Products Manager), and Brad Grabham (General Manager of Food Products & Strategic Business Development)

## Business Development

### Government Farm Programs and Funding

Ontario 

#### Canada and Ontario Investing to Improve Energy Efficiency in Province's Agri-Food Industry

The governments of Canada and Ontario are investing up to \$3 million and launching the third intake of the Agricultural Stewardship Initiative (ASI) to help farmers implement projects to improve the energy efficiency of their farming operations.

**[Continue Reading](#)**

Ontario 

#### Canada and Ontario Strengthening Province's Agri-Food Industry

The governments of Canada and Ontario are investing up to \$4.4 million under the Sustainable Canadian Agricultural Partnership (Sustainable CAP) to help small businesses in the agri-food

industry grow their businesses and enhance their food safety and traceability systems. **Continue Reading**

## Energy Department Promotion



### Heavy-Duty Deals for Heavy-Duty Work

Tailored for Excavating and Construction Crews



### Commercial Lubricant Sale

June 1 - July 31, 2025

Product	Size	Price
Shell Spirax S4 CX 10W	18.9L Pail	\$105.95
	208L Drum	\$1,103.29
Shell Spirax S4 CX 30	18.9L Pail	\$103.59
	208L Drum	\$1,105.55
Shell Spirax S4 CX50	18.9L Pail	\$114.69
	208L Drum	\$1,209.85
Shell Spirax S6 CXME 10W-40	18.9L Pail	\$140.89
	208L Drum	\$1,496.95
WP AW 32, 46, 68	18.9L Pail	\$59.99
	208L Drum	\$624.99
Chevron Delo ELC PREMIXED 50/50 Antifreeze	6 x 3.785L Case	\$63.75
WP Unity LC Red EP 2 Grease	10-Pack	\$44.99

**\* Buy 400 Litres of mixed product - Receive a FREE 10-pack of grease \***

**Ask about on site delivery for larger orders.**

Order and pickup available at the following Hensall Co-op locations:  
Hensall, Kurtzville, Drayton, Tilbury and Ailsa Craig.



**To order, call or text:**

**Brad Coates:** 519.891.1117      **Paul Dougherty:** 226.921.0328  
**Kim Wideman:** 519.955.0113      **Nathan Marshall:** 226.559.5173

## Sustainable Farm Practice Opportunities



Funding opportunities with a focus on sustainability are filling up quickly. Applying early increases your chances of securing funding.

This is an ideal time to complete an **Environmental Farm**

**Plan** (EFP). An **EFP** can improve your eligibility for certain environmental stewardship and sustainable agricultural practices grants and funding opportunities.

[Learn More Here](#)

## Edible Bean School



Hensall Co-op's Edible Bean School is a series of educational videos about growing edible beans in Ontario, Manitoba and the rest of Canada. Focusing on everything from "why grow edible beans" to "selling to global markets", this series will encourage new ideas and increase management strategies.



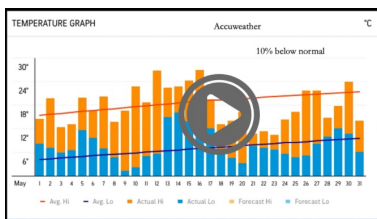
**Latest Episode:** July 4<sup>th</sup>, 2025

**Speakers:**

- Dr. Isabelle Aicklen, University of Guelph
- Mike Cowbrough, Ontario Ministry of Agriculture

**Topic:** Taking Aim at Canada Fleabane

[Edible Bean School Videos](#)



Our SEED (**Success, Enrichment and Economic Development**) seminars are here to provide you with valuable information for growing your business and providing updates on factors affecting the agricultural industry.

Our last session hosted virtually on June 19<sup>th</sup>, 2025 was focused on providing a 2025 Wheat Update, information about AI in Agriculture, and High-Resolution Soil Data. Guest speakers included:

**Sweet Wheat**

2025 Wheat Update by Wheat Pete  
Peter Johnson, Host of Wheat Pete's Word  
*Real Agriculture*

Learn about the technology and innovation behind FCC  
Morgan Wadsworth, Innovation Specialist/Experience Designer  
*FCC (Farm Credit Canada)*

**Digging Deeper with High-Resolution**

**Soil Data & SoilOptix®**

Precision agriculture from the ground up

Jessica Tipping, Global Customer Success & Marketing Lead

*SoilOptix*

**Watch Past  
Episodes**

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Dear Wheat Producer,

We are pleased to provide an update on the 2025 Ontario wheat crop harvest. The estimated harvest acreage is 990,000 acres, reflecting an approximate 12.0% increase year over year. The overall condition of the Ontario wheat crop is excellent as we approach harvest, thanks in part to the ideal planting conditions experienced in the fall of 2024. Most of the crop was planted between the last week of September and the first week of October, setting the stage for a strong start.

The ratio of wheat classes remains relatively unchanged, with Soft Red Winter (SRW) wheat representing 93.0%, Hard Red Winter (HRW) wheat at 5.0%, and Soft White Winter (SWW) wheat at 2.0%.

The 2024 wheat crop presented good quality and average yields of approximately 96 bushels per acre, and is basically all cleaned up now.

Looking ahead, the 2025/26 global wheat outlook is defined by record production and rising inventories, albeit with regional volatility. Global wheat production is estimated to increase by 1.0%, marking a record high. In contrast, U.S. production is expected to decline by 2.0% overall, though this will be offset by higher production in Western Canada, driven by the impact of China's tariffs on Canadian canola products.

Wheat futures continue to follow a long-term downward trend. The Chicago Board of Trade (CBOT) high was posted in February at approximately \$6.45 per bushel, coinciding with the Canadian dollar's low at \$0.685, resulting in a Canadian flat price of \$7.95 per bushel. As of this writing, wheat prices have decreased from the February highs, with current CBOT wheat prices at \$5.50 per bushel, translating to a Canadian flat price of \$6.40 per bushel.

The threat of U.S. tariffs has also kept the export market on edge as we continue to seek demand for wheat.

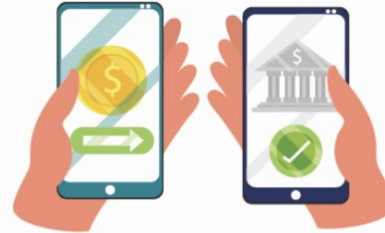
At Hensall Co-op, we look forward to servicing your harvest needs and thank you for your continued business and support. We encourage you to contact any member of our Grain Marketing Team to discuss market conditions and develop strategies to help maximize your market returns.

🌱 Please check out the updated receiving locations on the next page or on our website.

Wishing you a safe and successful 2025 harvest.

### Electronic Funds Transfer

Get paid faster and save a trip to the bank!



To sign on to this program, call Sarah Shapton at 519.262.3511 ext. 312 to provide your current banking details, or email her at [sshapton@hdc.on.ca](mailto:sshapton@hdc.on.ca) requesting this option be added to your account.

### Electronic Grain Ticket

Receive your ticket directly by email upon leaving the scales at any Hensall Co-op elevator location. Deliveries made to Hensall Co-op Feed Mills are excluded.

This ticket will not be replacing the paper copy, but is simply an additional option.

Ticket Information will include:

- Ownership (monitor split loads)
- Weights
- Grades

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HENSALL CO-OP GRAIN DELIVERY NOTIFICATION
For Customer - Your Name
Ticket - H111111
Delivered To - HENSALL GRAIN
Gross MT - ##.###
Tare MT - ##.###
Unloaded - ##.###
Commodity - Listed here
Dockage - 0.0
Grading Factors
MO 13.3
SCREEN 95.8
COLOUR 2.5
```

To sign on to this program, call Sarah Shapton at 519.262.3511 ext. 312 to provide your current email address, or email her at [sshapton@hdc.on.ca](mailto:sshapton@hdc.on.ca) requesting this option be added to your account.

ZERO TOLERANCE FOR TREATED SEED IN GRAIN

**WARNING**

Ensure all equipment used for treated seed is thoroughly cleaned and inspected before using it for grain

**POISON WARNING**

It is unlawful to deliver grain that has been treated or infected with any poisonous substance or compound to mills or elevators. Persons so charged will be prosecuted to the full extent of the law and held liable for any expense or loss incurred in the removal and disposition of grains so contaminated.

[View Flyer](#)



cleanfarms **15** YEARS

**Got Unwanted Pesticides & Old Livestock/Equine Medications?**

# Save the date!

## Collection events are coming five regions: Fall 2025

Please store unwanted materials until a Cleanfarms collection event is held near you. Accepted materials:

- Unwanted agricultural pesticides
- Commercial pesticides and pest control products
- Livestock / Equine medications

[More information](#)

## Contests

### Photo Contest

Hensall Co-op is happy to announce that our 6th annual Photo Contest is now open for submissions. We encourage customers, members, and employees to enter!



The graphic features the Hensall CO-OP logo on the left, a photo of a wheat field on the right, and a dark green text box in the bottom left. The text includes the contest name, deadline, prizes, and categories.

**Hensall CO-OP**

**Photo Contest**

**Deadline: September 30, 2025**

**Prizes:**

- **First Place:** Hensall Co-op Chilly Moose cooler (\$700 value)
- **Category Runner Up:** \$150 in each category
- **Category Second Place:** \$100 in each category

**Categories:**

- Farm Life
- Farm Innovation
- Farming Views
- Youth in Agriculture
- Where Weather Grows
- Crops in Progress

**Photo Credit: Maggie Thompson 2024 Photo Contest**

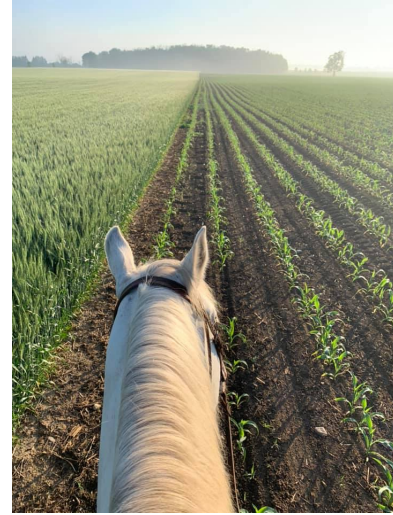
[Full Details](#)

### **PBR (Professional Bull Riders) Contest:**

Congratulations to Cindy Pryce who won tickets to the PBR London Classic, which was held Saturday, June 7<sup>th</sup>.

She entered this picture, titled "Checking the

Crops," to our 2025 Photo Contest as part of our early bird draw.



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## Toronto Blue Jays Tickets

Throughout the 2025 MLB season, customers and members have had several chances to win Toronto Blue Jays tickets! Lucky winners scored free tickets and got to experience the excitement of a live Blue Jays game. It was an unforgettable way to cheer on the team and be part of the action!

Keep an eye out for more chances as the season progresses!



Pictured:  
Larry and Julie Baer



Pictured:  
Greg Fentie



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## NHL Playoff Winners

Congratulations to the winners of the 2025 Hensall Co-op Hockey Pool. Thank you to everyone who participated!





**1<sup>st</sup> Prize:**

Hensall Co-op Branded Yeti Cooler  
(\$500 value)

**Winner:** William Woodburn  
**Total Points:** 69



**2<sup>nd</sup> Prize:**

Hensall Co-op Branded Party Cooler  
(\$250 value)

**Winner:** Jeremy VanEsbroeck  
**Total Points:** 67



**3<sup>rd</sup> Prize:**

Hensall Co-op branded Yeti's (4pack)  
(\$150 value)

**Winner:** Ben vanDongen  
**Total Points:** 62

## Careers at Hensall Co-op



Hensall Co-op offers employment opportunities across our locations. Do you know someone who would be a good fit? Please share the link below and encourage them to apply.

## Safety at Hensall Co-op



### Caught in the Act

When it comes to workplace safety, proper respiratory protection is non-negotiable — and that starts with **mask fit-testing**. 'Caught in the Act' is Evan Scott (Hensall Co-op, Mitchell location), who is being tested by Alyssa Sweeney (Health & Safety Training Coordinator) to ensure a proper-fitting mask.

Even the best respirator can't protect workers if it doesn't form a proper seal. A poor fit allows harmful particles and contaminants to

leak in, putting employee health at risk.

Fit testing verifies that a specific respirator model fits the wearer correctly, ensuring a tight, secure seal. It's a vital component of compliance with safety standards, including those outlined by the Canada Labour Code, and an essential part of protecting workers in industries where airborne hazards are a concern.

There are two main types of testing:

1. **Qualitative:** A pass/fail method based on detecting taste or smell.
2. **Quantitative:** A machine-measured test that provides a numerical fit score.

Hensall Co-op offers both to employees, but will use quantitative testing for most tests. Fit can be affected by facial hair, weight changes, or even how the mask is worn. That's why **annual fit-testing and proper training are critical**. So far in 2025, we've completed 86 Fit Tests.

Recently, we have been conducting mask fit-testing at all locations, taking a proactive step to ensure our team's safety. Fit-testing isn't just a compliance measure — it's a clear investment in our people. When employees know their protection works, they work with greater confidence and peace of mind.

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## Summer Road Safety

With the busy summer season in full

swing, it's important to stay mindful of safety—on the road, in the yard at all of our locations, and at home.

Agricultural equipment on roads requires extra caution; always use proper signage, obey speed limits, and be aware of slower-moving vehicles.



Regular vehicle maintenance, wearing seat belts, and avoiding distractions are simple habits that make a big difference. In our yards, watch for pedestrians, use clear communication when moving machinery, and wear proper footwear to prevent slips and falls. Across all sites, consistent training, emergency preparedness, and staying weather-aware help ensure everyone stays safe. Let's work together to make this a productive and injury-free summer.

## What's New at Hensall Co-op

### White Tail Pinto Beans

We are excited to share that Hensall Co-op is introducing a new product into the Mexican market – White Tail Pinto Beans. With the help of our Food Products team, and strong connections in Mexico, we plan to become a leading competitor in this growing segment. Pinto beans are a staple in Mexican cuisine, with demand remaining steady year-round due to their widespread use in traditional dishes such as refried beans and stews.



Mexican buyers prioritize visual appeal, colour uniformity, and cooking performance, making consistency and quality critical to long-term success in this market. Our ability to meet these preferences gives us a strategic advantage as we expand our offerings.

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### Seaforth Sign

Our Seaforth, ON location just got a fresh new look with a brand-new sign. Finding us is easier than ever! Come visit and see the difference firsthand at 80085 Hensall Road, Seaforth, ON.



Pictured: New 'H' Logo on the Hensall Co-op Seaforth building



Pictured: Hensall Co-op Seaforth location

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## **NEW!** Bulk Diesel Exhaust Fluid Now Available at Hensall Co-op

Hensall Co-op is pleased to now offer **Bulk Diesel Exhaust Fluid (DEF)** to support the evolving needs of our members and commercial customers.

With **competitive pricing and flexible pickup or delivery options**, we make it easy to keep your operation running efficiently.

- ✓ **Bring your bulk tank to us** for the best pricing, or
- ✓ **Schedule a bulk delivery** directly to your on-farm DEF tank.

**Bulk DEF is available by pre-order at the following Hensall Co-op locations:**

**Tilbury | Ailsa Craig | Hensall | Drayton**

To meet growing demand, we've installed **two new 3,000-gallon DEF tanks** at our Hensall facility, providing you with fast, reliable, and hassle-free access to DEF for **agriculture, transport, construction, and industrial use.**

Whether you're filling a drum, tote, or truck tank, our experienced team is here to serve you with speed, service, and value.

**Contact our Energy Department to book your pickup or delivery: 1.800.265.5190 – then press "1"**

Let Hensall Co-op handle the bulk DEF — so you can focus on the work that matters.

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## **Hensall Fertilizer Building**

We're excited to share that we have officially initiated the construction of

a **new state-of-the-art fertilizer tower and storage facility** at our Hensall location.

This investment supports the next chapter of Hensall Co-op's growth and innovation. The new tower and storage system will:

- Modernize our infrastructure and enhance capacity, speed, and product blending flexibility
- Support our growing farmer-members by meeting the growing demand for faster, more efficient service and customized crop input solutions
- Ensure continuity by building in redundancy as our current tower nears 20 years of service
- Enable long-term competitiveness in a marketplace that's evolving due to farm consolidation, technology expectations, and increased tender truck use
- Consolidate operations, reduce inefficiencies, and position Hensall Co-op as a leader in crop input logistics and automation



Pictured: Fertilizer tower in the early stages of being built



## Protein Industry Canada

### Soybean Announcement

Hensall Co-op is proud to join this consortium advancing high-protein, non-GMO soybean varieties for northern growing regions.

This initiative aligns with our commitment to innovation and agronomic excellence, while helping us meet the strict quality and

functional standards of our global soy food and beverage partners.

As a leading exporter of identity-preserved soybeans, we're focused on connecting Canadian growers with markets that demand high-quality, traceable, and sustainably grown products.

[Details Here](#)

## Local Meat Processing Facility

Our Energy Department is thrilled to announce its new partnership with a local meat processing facility as they embark on their expansion project.



This exciting development includes the installation of a 9,000-gallon tank, which equates to approximately 34,000 liters. This partnership underscores our commitment to supporting local businesses in their growth initiatives and ensuring they have the energy infrastructure necessary for their operations.

**Follow us on**  
 **Instagram**



We're excited to launch our new Instagram business page! As part of our commitment to staying connected with our rural communities, we're bringing Hensall Co-op updates straight to your feed—from business news to AG community highlights. Follow us here:

[Hensall Co-op Instagram Page](#)

**Proud to be Farmer Owned**



Hensall Co-op | 1 Davidson Dr | Hensall, ON N0M 1X0 CA

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