

# What's Growing

Hensall Co-op Member Newsletter



## Message from the CEO

As we finally shake off another classic Canadian winter—complete with record-high snowdrifts, frozen fuel lines, and more than a few "Will I need to blow snow again tomorrow?" evenings—I want to take a moment to sincerely thank you, our members,

for your continued support and partnership with Hensall Co-op.

Your decision to do business with your Co-op—whether it's making investments, delivering and marketing grain, purchasing crop inputs, securing energy (fuel and propane), sourcing feed, or contracting value-added IP soybeans and dry beans—is what fuels everything we do. Your commitment allows us to invest in your success and in the future of Canadian agriculture.

Over the past year, we've remained focused on strengthening Hensall Coop through strategic investments in assets, equipment, technology, and—most importantly—our people. Because in the end, it's all about people. It's our employees and our members who drive our success. Across all of our divisions—Farm Services, Commercial Grain, Energy, Animal Nutrition, Food Products, and Hensall Global—our mission remains clear: to grow with you, to innovate with purpose, and to deliver exceptional service across every acre and every transaction.

I also want to extend a sincere thank you to everyone who participated in the Hensall Co-op Customer Engagement Survey. Your feedback is both valued and essential. Your voice truly matters in your Co-op—because for Hensall Co-op to be successful, we must stay aligned with your evolving business needs. The insights you've shared are already helping shape our strategic direction and drive improvements across the organization.

We're also keeping a close eye on the evolving agricultural landscape—particularly the U.S./Canada tariff discussions and their impact on grains, fertilizer, food products, and global trade. While these pressures bring uncertainty, they also present opportunity. Our job is to find those opportunities for our members. That's why we're actively pursuing new export markets and strengthening partnerships with established global

customers—to ensure the world knows that Hensall Co-op and Canadian agriculture are open for business, without tariffs.

Rest assured, Hensall Co-op has worked hard to voice your concerns of tariffs to both our federal and provincial governments and to shield your business from immediate tariff-related costs this spring. But as we all know, the longer these tariffs are in place and disruptions persist, the more they ripple across supply chains—and eventually into all business operations in one form or another. That's why it's more important than ever that we continue working together—member and Co-op—navigating uncertainty with resilience, agility, and shared purpose.

And through it all, one thing remains constant: Hensall Co-op is proudly Canadian. We're owned by Canadian farmers, we support Canadian agriculture and our rural communities, and we source Canadian products wherever and whenever possible. In an increasingly global and complex industry, that's something we can all take pride in.

As we dive into #Plant25, I encourage you to stay closely connected with your Hensall Co-op representatives. The more we hear from you and plan together, the better we can support your farm. Whether it's a new product, a bundled service, or something we can improve—please reach out. Your feedback helps us serve you better. Your success is our success.

One final reminder as the season ramps up: please keep safety top of mind. Take the time to think and be safe—whether in the field, on the road, or around the yard. Spring brings long hours and tight deadlines, and that can introduce risk. Let's all do our part to look out for ourselves and each other—so everyone gets home safe at the end of the day.

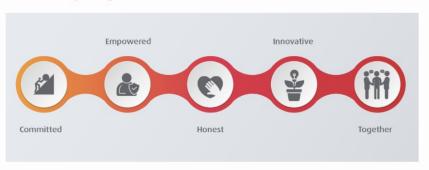
In closing, thank you once again for placing your trust in Hensall Co-op. Your membership, your voice, and your business are what make this Co-op strong. Together, we're not just planting another crop—we're planting the future of Canadian agriculture.

Wishing you a safe, productive, and successful planting season ahead.

Brad Chandler, CEO

Proud to be Farmer Owned

Our Values mean everything to us:



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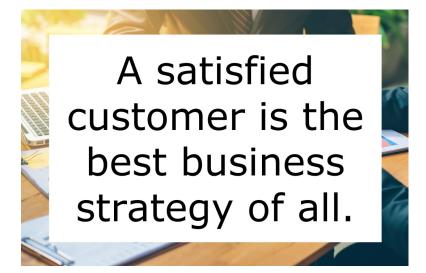
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## **Who We Are**

# Message from Member Services

On behalf of the entire Hensall Co-op team, we sincerely thank you for your ongoing support and membership. As a cooperative founded by and dedicated to its members, your engagement is the cornerstone of our

success.

We truly value your continued trust and are grateful to have you as part of our community. As we move into another planting season, we remain committed to delivering outstanding service and support. Here are a few important reminders:

**Direct Deposit (EFT):** The Canada Post mail strike that ended in December 2024, and the very real threat of another strike in the spring of 2025, highlight the importance of electronic banking options. If you haven't yet set up EFT for your Hensall Co-op account(s), please use one of the following methods to provide the necessary information:

Online Direct Deposit Form

Paper Direct Deposit Form

**Customer Information System (CIS):** Streamline your financial management by checking your account balance, monitoring transactions, and effortlessly sharing information with your accountant through our advanced Customer Information System. Access the CIS **here**.

**Interest Rates:** Stay informed about our current interest rates; do not miss the opportunity to explore our competitive offerings.

## Why Invest in Hensall Co-op?

### **Attractive Rates and No Banking**

**Fees:** Enjoy competitive returns on your investment without the burden of additional fees.

## **Support Canadian Agriculture:**

Your investment contributes to the growth and sustainability of agriculture across Canada.

### **Strengthen Rural Communities:**

By investing in Hensall Co-op, you help bolster the vitality and prosperity of our rural areas.

|                      | Hensall Co-op Investment Rates*  |               |  |
|----------------------|----------------------------------|---------------|--|
|                      | Term                             | Interest Rate |  |
| Long Term Short Term | High Interest<br>Savings Account | 3.40%         |  |
|                      | 3 Month                          | 3.45%         |  |
|                      | 6 Month                          | 3.50%         |  |
|                      | 9 Month                          | 3.55%         |  |
|                      | 1 Year                           | 3.65%         |  |
|                      | 18 Month                         | 3.70%         |  |
|                      | 2 Year                           | 4.15%         |  |
|                      | 3 Year                           | 4.50%         |  |
|                      | 4 Year                           | 4.70%         |  |
|                      | 5 Year                           | 4.90%         |  |
|                      | 6 Year                           | 5.00%         |  |
|                      | 7 Year                           | 5.10%         |  |
|                      | 8 Year                           | 5.20%         |  |
|                      | 9 Year                           | 5.30%         |  |
|                      | 10 Year                          | 5.50%         |  |

\*Current interest rates as of today's date. Subject to change without notice.

Your investment helps advance vital agricultural services, including grain processing facilities, and innovations that drive farm-level success in our communities. Witness the growth and investments shaping the future of

Hensall Co-op. Be part of a forward-thinking, expanding business dedicated to delivering value to farmers at every level.

For more information on opening a High Interest Savings Account, making an investment, or becoming a member, please contact:



**Sylvie Atwell** *Member Services and Credit Manager* 

satwell@hdc.on.ca

Direct Line: 519-262-3511 ext 262.

## Ben Maver: University Co-op Student

We recently had the chance to sit down with Ben Maver, a University Co-op Student who has joined the Hensall Co-op team in our Crops department. Ben brings a passion for learning making him a great addition to our team.



## What post-secondary school are you attending?

I am currently attending the University of Waterloo for Chemical Engineering. I graduated high school in 2024 and am now in my first year of university.

### Tell us about your co-op job with Hensall Co-op?

My position is the Seed Intern - I spent 2 months working at the seed plant before transitioning to an office role at the Seed warehouse. In this role I keep track of inventory, prepare shipments, and organize pickups for other Hensall Co-op locations as well as customers.

### What is your favourite part of your co-op experience?

My favourite part has definitely been working with others throughout my placement. Everyone has been incredibly helpful and great to work with.

# What have you learned during this co-op placement that will assist you in future roles?

Definitely organizational skills. Managing and keeping track of multiple deliveries a day at the warehouse requires a lot of coordination and I'm getting better at keeping everything organized every day.

### What is your dream job?

My dream job would probably be to work on something revolutionary, such as an eco friendly form of fuel that would help us combat climate change.

At Hensall Co-op, we are committed to fostering young talent in the

agricultural industry. Co-op students like Ben play an essential role in bringing fresh perspectives and innovative ideas to our operations.

We are excited to see how Ben's journey unfolds and look forward to supporting his continued growth and development. Thank you Ben for being part of the Hensall Co-op team!

## Certified Crop Advisor (CCA-ON)

Congratulations to the following Hensall Co-op Field Marketers on their recent achievements – passing the Certified Crop Advisor – International Exam Certified Crop Advisor – both International and Ontario (CCA-ON):

- Madeline Colville, Hensall
- Sarah Long, Drayton
- Emily Pennington, Tilbury

Additionally, we would like to congratulate the following Hensall Co-op Field Marketer on their achievement of passing the 4R - CCA Certification:

• Meghan Scott, Ailsa Craig

The Certified Crop Advisor program in Ontario is a critical initiative that bridges the gap between research and practical farming. By ensuring that agricultural professionals are well-trained and continually educated, the program enhances Ontario's agricultural landscape, fostering both productivity and environmental responsibility. For those passionate about agronomy and sustainable farming, obtaining a CCA certification is a valuable step toward making a meaningful impact in the industry.

## **Understanding the 4R Nutrient Stewardship Certification:**

- The 4R Certified Crop Advisor (4R CCA) designation is a specialized certification that demonstrates expertise in 4R Nutrient Stewardship—a science-based approach to fertilizer management that emphasizes using the Right Source, Right Rate, Right Time, and Right Place for nutrient application.
- This additional credential ensures that CCAs are well-versed in responsible nutrient management practices that optimize crop productivity while reducing environmental impact, particularly in protecting water quality and soil health.

For Hensall Co-op, having Certified Crop Advisors on staff is a significant advantage, as it ensures that our customers receive expert guidance based on the latest agronomic research and industry best practices. When our Field Marketers have their CCA-ON designation, we know we are providing our customers with science-backed recommendations to improve crop yields, soil health, and sustainability. This commitment to excellence strengthens trust with farmers and reinforces Hensall Co-op's role as a leader in Ontario agriculture. Additionally, CCA-certified advisors help farmers navigate regulations, optimize input use, and enhance profitability, making the program essential for both Hensall Co-op and its customers.



## **CCA-ON Award of Excellence**

Recently, Meghan Scott was recognized as the runner up for the 2025 CCA-ON Award of excellence.

Congratulations on this achievement and dedication to the agricultural industry!

# **Giving Back to the Community**

# Cleanfarms 2024 Report

In 2024, Hensall Co-op **helped divert 32,107 kg** of material from landfills —an **impressive 42.93%** increase over 2023.

Hensall Co-op is proud to be a collection site and member of Cleanfarms, an organization dedicated to diverting agricultural waste from landfills. Our commitment to Canadian agriculture is strong and doing the right thing is central to our business model.

Through our participation as a collection site, we contribute to a healthier environment and a more sustainable future by redirecting waste materials away from landfills.

Collected materials include pesticide and fertilizer jugs, steel from fertilizer drums, as well as paper and plastic from seed, pesticide, and inoculant bags. These materials are either recycled into new products, such as drain tiles, or safely disposed of. A full list of what the diverted agricultural materials become can be found <a href="https://example.com/here.com/

See the impact of our efforts below:





### 2024 AG WASTE STEWARDSHIP REPORT

32,107 kg

That's the amount of material in 2024 that Hensall Co-op was responsible for diverting from local landfills, and was recycled into new products such as drain tile, used as energy-from-waste, or sent for safe disposal.

### HENSALL CO-OP 2024 COLLECTIONS:



Hensall Co-op & Cleanfarms are positively impacting the environment and contributing to cleaner farm communities in Canada.

**Read Full Report** 

**Find Collection Site** 

# **Strong Communities Initiative**

Now open for applications!

Do you know a not-for-profit community-based initiative you think would benefit from a \$10,000 grant from Hensall Co-op? We are introducing another year of our Strong Communities Initiative and are calling for



applications for our 2025 program. The Strong Communities Initiative supports projects that help to protect and build the strength of rural communities.

Please share the application details with any organization that could benefit from the Hensall Co-op Strong Communities Initiative.

Application Details

## **AMGH Foundation**

## **Goderich Hospital**



In 2024, Hensall Co-op completed its \$35,000

pledge to the AMGH Foundation with a final
\$7,000 installment in support of the CT scanner
replacement campaign. The AMGH Foundation advances the mission of
Alexandra Marine & General Hospital in Goderich, ON.

Access to a local CT scanner offers significant advantages for both patients and physicians, including reduced travel time, shorter wait periods, and quicker results.

This contribution reflects Hensall Co-op's dedication to supporting rural communities and strengthening essential healthcare resources in the region.

## Where In the World

# Where Our Products Go: Hensall Co-op Beans

Hensall Co-op is a key player in the global agricultural industry, shipping high-quality dry beans and soybeans to over 40 countries annually. With a strong presence in Europe, North America, and Japan, the Hensall Co-op supports diverse markets by providing essential ingredients for a wide range of food products. Recently Jason McNaughton (Food Products Marketing Manager, Hensall Co-op) presented an overview of where Hensall Co-op beans go throughout the world.



Watch Video By maintaining high standards in production and distribution, Hensall Co-op ensures that its products meet the diverse needs of consumers around the world. Whether it's supplying beans for baked goods in Europe, plant-based protein in North America, or traditional sweet products in Japan, Hensall Co-op remains a trusted name in the international agricultural market.

# A Container's Voyage

Ever wondered what it takes to get our beans to their end-use destination? This is the voyage of an ocean container loaded with  $10 \times 4600$  lbs tote bags of beans in Hensall and delivered to Wisbech, UK.

**August 2:** Empty container picked up from Musket Transport, Mississauga by Hensall Global Ocean Container Trucking (HG O.C.T.)



**August 6:** Loaded in Hensall, by Hensall Coop's Operations Team

**August 7:** Returned by HG O.C.T. to CN Brampton

**August 7:** Moved by CN Rail to Cast Terminal, Port of Montreal



**Above: CN Brampton Terminal** Canada's largest rail intermodal hub, handling 58% of CN intermodal traffic.

**August 10:** Loaded to vessel Synergy Antwerp for the ocean voyage and sailed from the Port of Montreal



Above: Port of Montreal
A major Canadian port with over 625 000 TEUS annual export volume.
Hensall Global – controls over 1.5% of this volume over 9 000 TEUS annually.

**August 25:** Discharged from vessel Synergy Antwerp at Deurganck Terminal, Antwerp

**August 31:** Loaded to vessel MSC Vidisha R. at Antwerp for furtherance to Felixstowe



**September 1:** Discharged Trinity Container Terminal, Port of Felixstowe, UK



### Above: Trinity Container Terminal, Port of Felixstowe, UK

The Port of Felixstowe, is the United Kingdom's largest container port, dealing with 48% of Britain's containerised trade and having an annual throughput of more than four million TEUS.

**September 4:** Trucked by Medlog to Distribution site in Wisbech, UK



## **Total Distances Travelled throughout the voyage:**

Road - 323 miles
Rail - 372 miles

Ocean - 3954 miles

Ontario 😚

Empty container picked up in Toronto on August 2 and full load delivered to Wisbech site on September 4, 2024.

## **CTV News Interview - Tariffs**

On April 2<sup>nd</sup>, Brad Chandler, CEO of Hensall Co-op, spoke with Scott Miller from CTV News regarding tariffs and what we are expeting. "Right now, we continue moving forward. The



rest of our supply chain and end use customers continue to be strong."

Watch Interview

# **Business Development**

# Government Farm Programs and Funding

**Ontario Increasing Support for Farmers** 

\$100 million increase to Risk Management Program will strengthen agri-food sector resilience during market instability.

Continue Reading.

# Sustainable Farm Practice Opportunities



Funding opportunities with a focus on sustainability are filling up quickly. Applying early increases your chances of securing funding.

With the upcoming Canadian election, additional federal funding is not expected to be announced until the government is back in session.

This is an ideal time to complete an **Environmental Farm Plan** (EFP). An **EFP** can improve your eligibility for certain environmental stewardship and sustainable agricultural practices grants and funding opportunities.

See Opportunities

**Energy Department Promotion** 



# **Spring Lubricant Special**

## February 1 - April 30, 2025

\*Prices are subject to change without notice\*

| Product  | Size   | Price      |
|--|--|------------|
|  | Bulk   | \$4.17/L   |
| Botolla T4 15W 40  | Bulk   Drum   Pail   Case (3 x 5L)   Bulk   Drum   Pail   S 10W-30   Drum   Pail   Bulk   Drum   Pail   Drum   D | \$1,074.89 |
| Product  Rotella T4 15W-40  WP HD 15W-40  Rotella T5 10W-30  Spirax S4 TXM  WP Tractor Trans Hydraulic  WP AW32-46 Hydraulic Oil | Pail   | \$96.49    |
|  | Case (3 x 5L)  | \$90.96    |
|  | Bulk   | \$3.63/L   |
| WP HD 15W-40   | Drum   | \$914.99   |
|  | Pail   | \$90.49    |
|  | Bulk   | \$4.32/L   |
| Rotella T5 10W-30  | Drum   | \$1,156.30 |
|  | Pail   | \$101.40   |
|  | Bulk   | \$4.07/L   |
| Spirax S4 TXM  | Drum   | \$1,039.99 |
|  | Pail   | \$99.49    |
|  | Bulk   | \$3.67/L   |
| WP Tractor Trans Hydraulic   | Drum   | \$920.93   |
|  | Pail   | \$88.86    |
|  | Bulk   | \$2.88/L   |
| WP AW32-46 Hydraulic Oil   | Drum   | \$699.99   |
|  | Pail   | \$67.49    |
| DEF  | Jug (9.46L)  | \$15.95    |
| Unity EP 2 Grease  | Case (10 x 400g)   | \$46.99    |

### Ask about on site delivery for larger orders.

Order and pickup available at the following Hensall locations: Hensall, Kurtzville, Drayton, Ripley, Tilbury and Ailsa Craig.

## To order, call or text:

**Brad Coates:** 519.891.1117 **Paul Dougherty:** 226.921.0328 **Kim Wideman:** 519.955.0113 **Nathan Marshall:** 226.559.5173

## **Edible Bean School**



Hensall Co-op's Edible Bean School is a series of educational videos about growing edible beans in Ontario, Manitoba and the rest of Canada. Focusing on everything from "why grow edible beans" to "selling to global markets", this series will encourage new ideas and increase management strategies.



### **Most Recent Video:**

### Speakers:

- Bernard Tobin, RealAgriculture
- Wade Bickell, Hensall Co-op

**Topic:** Recap of the 2024 growing season, and 2025 market opportunities.

## **Edible Bean School Videos**





Our SEED (**Success, Enrichment and Economic Development**) seminars are here to provide you with valuable information for growing your business and providing updates on factors affecting the agricultural industry. Our last session hosted virtually on March

20<sup>th</sup>, 2025 was focused on providing a 2025 Outlook and Land Values Update. Guest speakers included:

### 2025 Outlook

Navigating Uncertain Times in the Ag Markets
Bert Caputo CFA, Investment Advisor, Commodity Futures Specialist
RBC Dominion Securities Inc.

### **Land Values Update**

Providing an update on land values.

Ryan Parker, Partner, Ag. Division

Valco Real Estate Appraisers & Consultants

Watch Past SEED Seminars

# Dynasty Bean - 2024 Innovation of the Year

Recognized for its high yield, adaptability and disease resistance, U of G's Dynasty kidney bean has become a leading choice for growers in Ontario and North America. It has



also earned the title of the University of Guelph's 2024 Innovation of the Year. See how Hensall Co-op plays a role in the Dynasty bean - click the link below to read the full article:

**Read Article** 



On April 4<sup>th</sup> we announced the Bachman-Turner Overdrive contest. The deadline to enter is **Monday, April 28<sup>th</sup>, by 9:00 AM.** Please click the link below for full entry details:

Entry Details

## **CMA Fest Tickets**

A **HUGE** congratulations goes to W. Johnston from Auburn, ON. His name was randomly selected as the winner for the CMA Fest tickets.

Valued at over \$12,000 the prize pack included:

- 4 CMA Fest 4 day passes
- 4 night hotel stay for 4 people

Thank you to all of of members and customers who entered the draw. Entries to this contest were available at 8 farm shows, several grower meetings, and through the Customer Feedback Survey.





Congratulations to the Winners of the London Knights and Blue Jays Tickets!



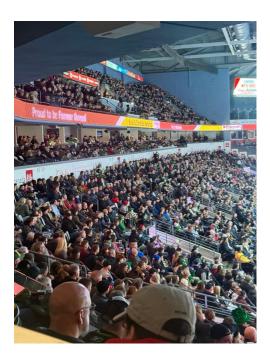
During the 2024/25 OHL season, and the 2025 MLB season, Hensall Co-op customers and members have had opportunities to win tickets to see the London Knights and Toronto Blue Jays. We have received an overwhelming response to these draws and are truly thankful to our customers and members who choose to do business with us. Keep an eye out on your email inbox for upcoming contests!

Have you seen it!? Hensall Co-op is proudly advertising at Canada Life Place during London Knights regular season games! Our logo and tagline 'Proud to be Farmer Owned' are lighting up the LCD display boards for all to see.

Additionally, for the London Knights Farmers Night game on March 7<sup>th</sup>, we purchased 40 additional tickets to give away to our customers. The ticket winners also received exclusive 'House of Green' Hensall Co-op themed hats to show our appreciation to our farmer members.



Pictured: Dan Middlekamp's family enjoying the Farmer's Night game March 7<sup>th</sup>, 2025



Pictured: Hensall Co-op advertising at Canada Life Place

# **Careers at Hensall Co-op**



Hensall Co-op offers employment opportunities across our locations. Do you

know someone who would be a good fit? Please share the link below and encourage them to apply.

All Job Openings

# Safety at Hensall Co-op

# Caught in the Act - Setting the Stage for Success

Spring cleaning and equipment preparation are essential for a smooth, safe, and productive fertilizer season. A little effort now can prevent costly repairs, reduce risks, and enhance operational efficiency. Hensall Co-op employees can ensure a successful and safe season by investing in maintenance and prioritizing safety.

Nothing disrupts operations more than unexpected equipment failures during peak fertilizer season. Conducting thorough inspections and maintenance now can prevent costly downtime later.

Caught in the act are employees from the Hensall Crops department: Gareth Hampson and Peter Van Den Berge working on our equipment ensuring they are in optimal working condition.







Pictured: Peter Van Den Berge

A well-prepared workplace goes beyond machinery—it includes the people who operate it. Employee training and awareness are critical in maintaining a safe and productive environment. The above employees acknowledge the importance of wearing the proper PPE and ensuring they are up to date on the required health and safety training.

## Spring Road Safety

As spring arrives, we remind everyone to be extra cautious on the roads and in our yards. The changing weather brings



new hazards including standing water and overflowing ditch banks, while the melting snow can cause slippery conditions and hidden road damage.

Additionally, increased traffic and farm equipment require extra attention. Keep a safe distance from slower-moving vehicles and practice patience to help prevent accidents. Stay alert for signs

indicating farm activity, and always follow traffic laws, including passing only when it's safe. By being mindful of farm equipment on the roads and in our yards, we can all contribute to a safer season for everyone.

# **Driver Safety Meeting**

Our Annual Driver Safety Meetings were held on April 4<sup>th</sup> and April 5<sup>th</sup> at the Hensall Arena. All AZ & DZ Truck Drivers from Feed, Energy and Hensall Co-op locations were required to attend.



In this meeting, we discussed the trends that are affecting truck safety, driver requirement updates, new changes to regulations, ELD updates, company CVOR score, and provided the required training for our drivers.

# What's New at Hensall Co-op



# The Screaming Chef

The Screaming Chef is a refrigerated, readyto-eat, meal line that offers delicious options with cheeky names and fun packaging.

The in-pack steam cooking locks in nutrients and flavours allowing for a healthy meal without artificial preservatives, flavours, or colours. This cooking method also removes the oxygen from the package and creates full pasteurization allowing The Screaming Chef meals to stay in the refrigerator for up to 90 days.

The convenience retail industry is dynamic and constantly evolving, which this was on full display at the annual Convenience Trade Show in Toronto, ON, (March 4 & 5). The Screaming Chef team was proud to participate with a booth, showcasing our innovative food solutions designed to meet the changing needs of convenience store

operators and their customers.







## **Electric Shunt Trucks**

In a move towards sustainability and efficiency, Hensall Co-op has introduced two electric shunt trucks in our operations department. The new HUSK-e trucks are from Orange EV, a leader in industrial electric vehicles.



## **Reducing Carbon Footprint**

Agriculture is an industry with significant logistical demands, requiring the movement of goods between several key processing points. Traditional diesel-powered shunt trucks, commonly used for short-distance transport within these hubs, contribute to greenhouse gas emissions. By incorporating electric alternatives, we aim to cut our carbon footprint.

### **Benefits of Electric Shunt Trucks**

Electric shunt trucks offer several advantages over their diesel counterparts:

- 1. **Lower Emissions:** These trucks produce zero tailpipe emissions, reducing air pollution and aligning with sustainability goals.
- 2. **Reduced Operating Costs:** Electricity is generally cheaper than diesel, and electric trucks tend to require less maintenance due to fewer moving parts.
- 3. **Quieter Operation:** The reduced noise levels enhance workplace safety and improve the working environment for employees.

### **Initial Test Results and Future Plans**

With financial support from a one-time grant, Hensall Co-op acquired two electric shunt trucks and a charging station, deploying them at its Hensall, Ontario facility. These shunt trucks are quiet, smooth on rough ground, and are great for clearing winter frost with instant heat. The trucks' performance is being closely monitored to evaluate their viability in daily operations and we look forward to seeing how well they work in the approaching warmer months.

### The Road Ahead

The adoption of electric shunt trucks by agricultural companies represents a step toward more sustainable logistics. As battery technology continues to improve, more businesses may follow suit, accelerating the shift to greener supply chain operations.

This initiative is just one example of how innovation is transforming agriculture, proving that sustainability and efficiency can go hand in hand.



Pictured: one of the new electric shunt trucks that can be found at the Hensall, Ontario facility.

# Transition of Hensall Co-op Animal Nutrition Business

On February 11<sup>th</sup> we announced a consolidating of our Animal Nutrition operations to reduce costs and improve operational efficiency. This includes exiting the Ruminant Feed business, resulting in a closure of our Ripley and Zurich, Ontario locations.

Existing Poultry and Swine business will be done out of Clinton and Londesborough. We are committed to the Animal Nutrition business and are investing close to \$750,000 in new equipment in Clinton to enhance the facility.

A partnership with Trouw Nutrition has been established to ensure continuous high-quality ruminant feed solutions for our current customers.

View Full Details

## Columbia Sportswear Company

Columbia Sportswear Company is giving Hensall Co-op employees the opportunity to visit their employee store, which provides 40% off full retail pricing.

Valid Dates: March 28th - April 20th, 2025.



### **EXCLUSIVE INVITATION TO THE COLUMBIA EMPLOYEE STORE FOR:**

Hensall District Co-Operative Inc. (Employees & Members)

### **ENTIRE STORE 40% OFF FULL RETAIL PRICING**

### **VALID DATES**

03/28/2025 - 04/20/2025

VALID FOR YOU + 4 GUESTS

### WHAT TO BRING

THIS INVITATION
PHOTO I.D.
PROOF OF AFFILIATION

business card | membership card | company email signature | pay stub | original email | other form of affiliation

### **LOCATION & HOURS**

1-1425 Max Brose Dr London, CA N6N 0A2

MON-FRI: 10A - 8P SAT: 9:30A - 6P; SUN: 10A - 5P

### YEAR-ROUND ACCESS

MILITARY PERSONNEL & FIRST RESPONDERS: EVERY DAY SENIORS (65+): FIRST TUESDAY OF EACH MONTH

Questions? Please email: londonemployeestore@columbia.com

Columbia encourages customers to bring a reusable shopping bag



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